

# Hill Country Women in Business



July 2005 Newsletter

## Upcoming Events

### Thursday, July 7, 2005

HCWIB Board Meeting  
The Huckabay Agency  
Allstate Insurance  
1411 S. Main Street  
Boerne, TX 78006  
830-249-2987  
12:30 p.m.  
BYO lunch

### Thursday, July 14, 2005

HCWIB General Meeting  
Fair Oaks Ranch Country Club  
Social 5:30 p.m.  
Meeting 6:00 p.m.

For reservations, please email Carolyn at [cdutson@gvtc.com](mailto:cdutson@gvtc.com) or call her at 830-981-8445 by 5:00 p.m. on Monday, July 11. No-shows will be billed.

## July Menu

### Club salad

8 oz. char-grilled top sirloin steak with roasted garlic butter and chili onions, mashed red bliss potatoes and seasonal vegetable

### Rolls & butter

Triple chocolate cake with chocolate sauce for dessert

## A message from the president

Hello again Ladies,

I was so pleased with the membership social held at Carolyn Dutson's home. Many kudos to Carolyn and her wonderful husband, Todd. They were very gracious to let the HCWIB ladies come and take over their pool and back yard.

We really showed our true colors (smile). We had water gun fights, which got a little unfair at one point. Most of us just had water pistols, but Bobbie French got tired of being targeted and showed up poolside with what looked like a bazooka! I can't remember who

won the hula-hoop contest, but I assure you it was not me. For those of you who could not make it, we missed you. For those who did join us, thank you for making it a successful evening.

I look forward to seeing you all at the July meeting at Fair Oaks Ranch Country Club. I am so honored to represent such a wonderful group of ladies.

See you soon,  
Sharon

## Thom Ricks to speak at July meeting

Hoping to inspire kids from 2 to 92 to dare to dream, nationally known artist, illustrator and children's book author Tom Ricks wrote *My Magic Door*.

In this book Thom asserts that each of us has a special door that we can open to find our truest joy in the magical world that awaits each of us. His illustrations reflect his unique and poetic ability to see and express an elusive spirit within us and to inspire that potential.

When not writing, illustrating or painting, Thom enjoys international travel and the study of unity and metaphysical teachings. A native Texan, he lives in Boerne where he shares a studio gallery with fellow artist, homeopath and wife Stevie Kesner Ricks, plus their horses, dogs, cats, chickens and a donkey named Burrito.

Join us at the July meeting to hear Thom speak. Maybe we'll discover how to open our own magic doors.

Check out who's in the spotlight on page 3!





### **Members on the Move**

**Sharon Huckabay** reports that Allstate's Hands in the Community gave the Rainbow Center a \$500.00 donation. The donation is given to organizations where Allstate agents volunteer. This marks the third year that Allstate has given this donation to the Rainbow Center. Sharon assists the Center with the Meals-on-Wheels food delivery program.

**Kathy Hubbard** returned to her alma mater, University of Missouri Kansas City, to attend a meeting on the latest advances in glaucoma and refractive surgery.

**Kathleen McBride's** fused glass art is now on display at the Cellar on Main in Boerne. She held a special showing of her work June 24-25 along with photographer Audrey Mangold, potter and painter Judith Christianson, and jeweler Debbi Matthews. Opening night on the 24th featured live music, champagne and door prizes

**Amy Anderson's** photos are being highlighted in rotation on the Boerne Visitors Bureau's new website. Check out [www.visitboerne.org](http://www.visitboerne.org).

## General meeting minutes

June 9, 2005

President Sharon Tschirhart called the meeting to order at 6:05 pm. Sixteen members and two guests were present. Suzann Woodward opened the meeting with an invocation.

Minutes from the last meeting were approved as written.

### Board Reports

President – Sharon brought a copy of the current *Boerne Star*, which included a front-page article about HCWIB with several good quotes by president Sharon and membership chair Carolyn Dutson.

Treasurer – Our balance is \$3,500.00.

### Committee Reports

Publicity - The Web site is complete. There were numerous compliments from the members recognizing Amy Anderson for her work and talent.

Kera Dutton announced that the by-laws committee would meet in late June or early July.

Carolyn Dutson was given a handwriting analysis, donated by Debra Rodriguez. She also won the door prize, an attractive bracelet donated by Sharon Tschirhart.

The July 14<sup>th</sup> meeting will be held at Fair Oaks Ranch Country Club. The August meeting will be a luncheon at the Trinity Cafe. The next Board meeting will be July 7<sup>th</sup> at the Huckabay Allstate Agency.

The meeting adjourned at 6:20 pm.

The members enjoyed barbecue and swimming in a beautiful setting, thanks to Carolyn Dutson's generosity in opening her home to us.

/s/ Sharon Huckabay  
Secretary

## Think sales are all about luck?

Not exactly. According to *Entrepreneur* magazine (6/05), here are four ways you can prepare for accidental sales opportunities:

**1. Network outside your circle.** When you move out of your comfort zone, you never know what new relationships you might be able to form and how they might lead you to new business opportunities.

**2. Expand your intellectual horizons.** Everything you learn gives you new ideas and fresh perspectives. You never know just how or when the knowledge and expertise you have in one area will come in handy in another.

**3. Do the grunt work that keeps your business running.** Grunt work--the phone calls, the mailings, the packing and shipping--is the foundation of any business; it not only builds your business, but also your character.

**4. Don't let your expectations rule your actions.** Don't rule out a potential customer or client because of one unsuccessful sales meeting. Your products or services will change and so will their business. Eventually, they will be in a better position to receive what you have to offer.

## Member in the spotlight: Sue McCrary, McCrary Interior Design

I was born in Durant, Oklahoma. I have lived in Ft. Lauderdale, Florida; Columbia, South Carolina; Baton Rouge, Louisiana; and, for most of my life, in Texas. I grew up in Italy, Texas, but have lived in Dallas, Red Oak, Joshua, Bedford and Boerne. With all the moving around, you would think we were in the military, but we just moved a lot.

Jim and I will be married 40 years next March. To celebrate, we are taking a trip to Ireland, Scotland, and Wales. We are excited about the trip, as we both like to travel and hope to do more of it in the future. We have a son, Clint, who presented us with an adorable grandson, Derian, who is now three years old. He lives in Big Spring, and we don't get to see him often enough.

I majored in interior design. I attended UT Austin, Arlington State, Navarro Jr. College, and Hill Jr. College. I have also taken several workshops in stained glass, oil painting and watercolor, and I have studied landscapes, seascapes, still life and portraiture with Barbara Sutton.

I was registered as an interior designer when the State Board of Architectural Examiners began registering us in 1993. We are required to take eight hours of continuing education each year to keep our license current. A highlight of my work in Boerne was earning a trip to Hawaii and attending Window Fashions certification classes there. I have been a member of Window Covering Associa-

tion of America, serving as secretary and president of the San Antonio chapter. I have completed Window Fashions Certified Professional Associate, the Blind Makers' Window Covering Professional and several Premiers by Hunter Douglas seminars. *Boerne Star* readers voted me as the best decorator in Kendall County. My work has appeared in the San Antonio Express News. I serve on the interior design advisory board for St. Phillips College in San Antonio. I am a member of Window Fashions Certified Professionals and Texas Association for Interior Design.

It is important to me to give back to the community in Boerne. I have been a member of Sunrise Rotary, serving as education chair and helping with different committees. As a member of Hill Country Women in Business, I have served as treasurer, vice president, and president and on several committees. I was honored as HCWIB woman of the year in 1998. I have been a mentor at Curington Elementary since 1994. I am a member of the Boerne Chamber of Commerce, having served as an ambassador, on a nominating committee, and on the education council. I am a member of the George W. Kendall Chapter DAR. I have served as recording secretary and on different committees, and this year I am treasurer.

I enjoy sewing, baking, music, art, travel, teaching cradle roll at church and most of all, our grandson Derian.



### **More Members on the Move:**

**Sharon Tschirhart** will present two seminars at the Women Alumni Spring Convention at Texas Lutheran University in July. She will host one on handwriting analysis and behavioral profiling. The other will address how to detect deception and menacing behavior.

**Kathy Hubbard** and **Suzann Woodward** attended the Rotary Centennial International Conference in Chicago June 17 - 21. They participated in the Rotary Parade, pushing wheelchairs that were donated to needy people after the parade.

Wish **Katie Carroll** luck—she took her cosmetology finals on June 20.

### **Happy Birthday, July Babies!**

*Debra Rodriguez 7/5  
Gayle Eason 7/8  
Kathryn Hubbard 7/10  
Bettie Edmonds 7/12  
Rebecca Boles 7/13  
Lisa Parks 7/17*

The June membership social combined great friends, yummy barbecue, and pool party fun for a delightful summer evening at the Dutsons'.



Pool Party!

